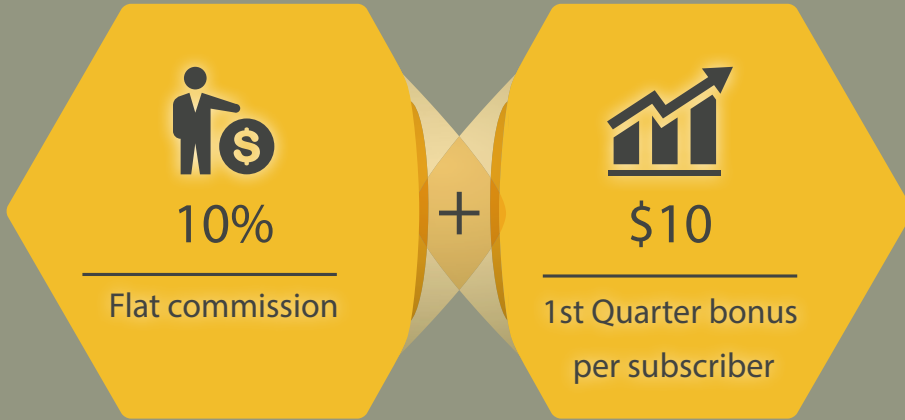


Selling Agent Bonus

1st Quarter 2017

Our 2017 Selling Agent compensation plan is designed to help you meet the diverse needs of your clients while recognizing the relationships you build with us by offering an increased compensation for 2017 and a first quarter bonus.



Program Details

Qualifying Business: New fully-insured Healthplex Insurance Company (HIC) Preferred Provider Organization (PPO) group policies, as well as new fully-insured Dentcare Delivery Systems, Inc. (DDS) Dental Health Maintenance Organization (DHMO) group policies enrolled with effective dates from January 1, 2017 to March 31, 2017.

- Selling Agents can achieve a \$10 bonus per subscriber enrolled as of March 31, 2017 in addition to the 10% standard flat commission. The subscriber bonus will be calculated based on the total number of subscribers enrolled as of March 31, 2017.
- Eligible premiums are only those invoiced and paid in 2017 and the first quarter of 2018.
- A new group is defined as a group size of at least three (3) enrolled subscribers, and has not been enrolled with Healthplex within the last 12 months.

Agent of Record: Selling Agents are required to be registered and appointed by Healthplex. Broker of Record (BOR) changes and acquisition/transfer of ownership does not count as new business. If a Broker of Record change occurs, the group/case will not be considered for qualification for either Selling Agent. Broker splits are available in full percentage points only.

Exclusions: All products not specifically included in the above sections are excluded from the bonus program. Additionally, Individual plans, Administrative Services Only (ASO) business and cases with negotiated non-standard commission are not eligible for the Selling Agent bonus.

Miscellaneous: The bonus program has no impact on regular commission payments and supersedes all prior commission and incentive programs. Healthplex reserves the right to modify or eliminate the terms of this bonus program at any time without notice. Retroactive enrollment adjustments and terminations may alter bonus eligibility and bonus amounts.

To learn more, please call 888-468-0728 or email us at sales@healthplex.com