

# 2017 SELLING AGENT COMMISSION SCHEDULE



## 2017 NEW BUSINESS GROUP COMMISSION PROGRAM



### PPO AND DHMO PLANS

GROUP ANNUAL PREMIUM **10%**

For more information on our product portfolio or to become an appointed broker, contact our **Sales & Marketing Department** at **1 888 468 0466** or email us at [sales@healthplex.com](mailto:sales@healthplex.com).

This document contains the standard group commission schedule for Brokers (Selling Agents). When permissible, the Company and the broker may mutually agree upon a commission rate for a group policy that differs from the standard commission rate and may be subject to regulatory approval.

Commissions are generated based on paid premium only. Annual premiums are defined as the first twelve (12) months following the initial effective date of coverage. Paid premiums are defined as the premium paid by the customer, less any fees and posted to the customer's account.

Brokers must be appointed by Healthplex, Inc., the third-party administrator for its underwriters Healthplex Insurance Company and Dentcare Delivery Systems, Inc. Broker of record (BOR) changes and acquisitions, or transfer of ownership does not count as new business. If a BOR change occurs, the group/case will not be considered for qualification for either Selling Agent. Broker splits are available in full percentage points only.

All Plans are underwritten by Healthplex Insurance Company and Dentcare Delivery Systems, Inc. Cases with negotiated, non-standard commissions and Administrative Services Only (ASO) are not eligible for the Selling Agent Commission. Healthplex reserves the right to change our commission program at any time.

Plan Administered by:



**START EARNING TODAY!**

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